



Nashville SPECIFACTS

Nashville Chapter of the Construction Specifications Institute Newsletter

November - December 2015

TELL ME AGAIN **PART 2**

**2015 CSI
PRODUCT SHOW
PHOTOS**

**MEET THE 2016 CDT
TEACHING TEAM**

**7 Online
Marketing
Tools**

**You Probably
Aren't Using
— But Should Be!**

RAISE THE ROOF
Winter Safety Tips

President's Message

By Melanie Kenney

Thanks to all who helped pull together our terrific Product Show this year! We had so many volunteers that helped make it all go so smoothly. Thanks also to the many vendors who bought booths, to all the companies who sponsored lunch, and also a huge thanks to Bell & Associates, Konica Minolta, and The Middle TN Masonry Association for sponsoring our three AWESOME seminars. The speakers were very informative and had current, interesting topics - our heartfelt thanks goes out to Michael J. Marasa, Bob Paschal, Bryan Light, and Donnie Dickerson for giving us their expertise and time that day! And of course we REALLY appreciate those of you who attended the show and the seminars. If you have any comments or suggestions for next year please let us know. Tiffany and I will team up again to do it next year.



I also want to throw out a heartfelt thank you to Loretta Baltz who has found such interesting speakers and great topics for our monthly meetings. Great job Loretta! There are so many heroes in our midst. We are blessed to have such resourceful and willing folks working to make this chapter great.

We had a wonderful turnout for our Joint Holiday Bash too! We had over 418 folks sign up and Marathon Music Works was rocking with fun, festivities, great times with friends and associates, and really great food! We are already looking ahead to next year's Bash!

My sincere thoughts and wishes go out to you and your families to have a blessed and wonderful holiday season and new year!

And last, with a heavy heart, I remember our friend and former CSI member Teamas Herbert, who passed away November 19th. A great, great guy! He will be missed by those of us who had the pleasure to know him. Rest in Peace Teamas!



TELL ME AGAIN **PART 2**

In the last few articles we looked at how redundancies needlessly increase the size of specifications. Another thing that affects the length of specifications is writing style. Even though CSI's mantra, "Clear, concise, correct, complete", suggests specifications should contain only the essence of requirements, commercial guide specifications and office master specifications alike tend to use words that aren't necessary.

In 1949, Ben John Small wrote an article titled "The Case for the Streamlined Specification." In it, he uses anecdote and logic to explain why terse writing is superior to verbose. He also cites previous works to show that streamlined writing is nothing new, but has been advocated as far back as 1896.

In his opening remarks, Small said, "Streamlining is not and never has been considered a panacea or short cut in the writing of good specifications. If one can write a thorough and competent specification using the long form one can streamline that same specification without the slightest adulteration, yet reduce its bulk by one-third or more." Briefly, streamlining is the removal of all words that are not essential to understanding the specifications.

Small used this quotation to show an impressive extreme of verbosity:

"The Owner shall not nor shall any department or officer thereof be precluded or estopped by any return or certificate made or given by the Board, the Engineer or other officer, agent or appointee thereof under any provision of this contract from at any time either before or after the final completion and acceptance of the work and payment therefor pursuant to any such return or certificate, showing the true and correct classification; amount, quality and character of the work done and materials furnished by the Contractor or any other person under this contract or the reasonable value of work done under ITEM XXX of this contract or from showing at any time that any such return or certificate is untrue and incorrect or improperly made in any particular or that the work and materials or any part thereof do not in fact conform to the requirements of this contract; and the Owner shall not be precluded or estopped, notwithstanding any such return or certificate and payment in accordance therewith, from demanding and recovering from the Contractor such damages as it may sustain by reason of his failure to comply with this contract or the specifications."

That's a single sentence with 196 words! Small goes on to say, "Opposition lawyers love obese specifications for there are bound to be many loopholes in the avoirdupois."

TELL ME AGAIN PART 2 - CONTINUED

One of the first steps in streamlining is to use imperative mode, rather than indicative mode. While your English teacher might be impressed to hear you use those terms, they're not in everyone's vocabulary. In everyday language, this means use verbs to begin sentences, as if you're talking to someone. If you were talking to a contractor, you wouldn't say "The Contractor shall paint the bollard" and you wouldn't say "You shall paint the bollard." Instead, you would say, "Paint the bollard."

Next, eliminate articles, such as "a", "all", "an", "any", and "the". Your Division 01 states that words such as "approved", "directed", and similar actions are assumed to be performed by the architect unless followed by some other entity, so they can be omitted.

With these few rules, Small shows how specifications can be simplified without losing their intent.

He follows with this amusing summary of the changes.

Case "X"

clean
(g) ~~Glossing~~—After hanging, the fabric, ~~all surfaces shall be thoroughly, cleaned of all traces of paste and spatter.~~

(h) ~~Protection~~—The Contractor shall ~~Suitably protect the fabric until acceptance same has been accepted.~~

(i) ~~Samples~~—The Contractor shall ~~Submit samples for approval of all materials specified under the above heading in accordance with the requirements of the "General Conditions Governing All Contracts".~~ *these Sections*

(j) ~~Field Sample~~—When and as directed by the Commissioner, the Contractor shall hang the fabric, ~~covering on the walls of a completed room to be designated, as a sample for approval of the work installed.~~ *designs* Such work shall conform to all requirements of the ~~Specification~~. When approved, this sample shall represent the standard of acceptable workmanship; and all work installed shall be equal to the same in all respects. *sample.*

(k) ~~Salvage~~—The Contractor shall ~~turn over to the proper person or furnish authority, as directed, a reasonable number of sizable pieces of the wall covering fabric arising from the installation, for future patching purposes.~~ *salvage*

(l) ~~Guarantee~~—In addition to the guarantee and security required under the Agreement, the Contractor shall ~~furnish the Commissioner with a written guarantee to the extent that upon completion of all work of wall covering, as it above described, all portions thereof will be perfect as to materials, workmanship, and serviceability; and will so remain for a period of two years from the date of acceptance by the Owner, and that he will promptly make good all defects, and damage therein not proved to have been caused by structural changes, misuse, or neglect; and such repairs or replacements to be made in a manner satisfactory to the Commissioner.~~

(m) ~~Bond~~—The Contractor shall ~~furnish security for the faithful performance of the above guarantee in the form of a Surety Bond (executed by a duly authorized surety company in the penal sum of one thousand dollars. Bond; and shall also be in a form satisfactory to the Commissioner.~~

14. ~~SCHEDULE OF COLORS~~

(a) The following is a ~~(schedule) of colors~~ required for the various surfaces to be painted, and ~~color samples~~ prepared by the Contractor as hereinbefore called for shall be ~~made up~~ accordingly, and shall match the color samples furnished by the Architect and on view in the office of the Commissioner's *office.*

(b) Ceilings generally (plastered or unplastered) ~~that are to be painted, shall be painted soft white; except in Dark Rooms 332, 407 and 416; where they shall be painted dark gray; same as walls.~~ *requiring* Painted ceiling surfaces shall include acoustical tile ceilings, and the sides, and soffits of all beams, and girders.

(c) ~~All metal surfaces to be painted, such as hollow metal doors, door bucks, trim, stairs, etc., shall be painted dark gray.~~ *Paint required*

4. Net Loss: 234 words

5. List of diseased Excised Material: [followed by a list of text removed from each paragraph]

At each step in the streamlining process, it's common to hear, "So what? If the meaning is the same, what difference does it make how it's stated?" As it happens, it makes a big difference.

The obvious difference is one of length. Following the above rules, and, at the same time, correctly addressing the contractor rather than a subcontractor, "The painter shall apply paint to the bollard" becomes "Paint the bollard", reducing the length from eight words to three.

The shorter text means the specifications can be read more quickly, and the simpler sentences mean they will be easier to understand. I believe they also will be more likely to be read. I'm sure you've seen a variety of expressions when you ask someone to review a project manual: bewilderment, dread, disbelief, and hate come to mind. You probably have not seen joy, thankfulness, or excitement. You never will, but if the project manual is half an inch instead of two inches thick, it's more likely you'll get useful responses.

The bottom line is the driving factor in virtually everything related to construction. We try to save money on materials, installation, storage, transportation, and more, but we seem to have no concern about the cost of poorly written or poorly drawn documents.

A number of studies have shown that documents that are easy to understand do affect cost. An oft-cited Navy study showed that changing from bureaucratic style to plain language reduced reading time by about twenty percent, at the same time increasing comprehension. If only officers read documents in plain language, the savings were calculated to be about \$30,000,000. If all Navy personnel used plain language documents, the savings were projected to be \$300,000,000.

Removing redundancies and streamlining not only make them easier to read, they make them easier to understand.

The result? Fewer mistakes, fewer questions, more accurate bids, and lower cost.

Chatterbox Hospital Specification Surgery Department Laboratory Report No. 11/8.

1. Patient: Case "X"
2. Weight (before operation): 485 words
3. Weight (after operation): 251 words

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Agree? Disagree? Leave your comments at <http://swconstructivethoughts.blogspot.com/>

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and don't forget to check out our website www.csinashville.org

CSI NASHVILLE CHAPTER CALENDAR OF EVENTS

Visit our webpage at

<http://www.csinashville.org/events.php>

This calendar is a live Google calendar so anyone using an Android smartphone or iOS (Apple) can link to it quickly and get chapter events on their calendars and agendas.

Please contact Devin Righter with any questions.



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RAISE THE ROOF

by Mike Martin - South East Associates

You may not be a person that typically goes on a building's roof. But if the need suddenly arises, then here are a few safety tips to be aware of during these next winter months.

WINTER SAFETY TIPS WHEN YOU'RE ON A ROOF

- Be aware of wind chill factors when the temperature is low.
- Dress properly for the weather conditions.
- Be aware of skylight and hatch openings that may be covered by snow. Check the architectural roof plans for the types and locations of any penetrations.
- Be aware of your position on the roof with respect to perimeters and other roof levels.
- Check for icy surfaces that may be hidden by snow, and check each roof level for ice.
- Exercise caution when climbing ladders; be sure to check for iced rungs.
- In colder weather, white membranes reflect heat and can promote slippery conditions due to ice and frost build-up that may not be visible. Exercise caution to prevent falls.



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SAVE THE DATE



2016 GSR CSI Leadership and Annual Conference

The conference will be held April 21 to 23 - Pensacola, FL

Chapter Presidents and President – Elects:

What leadership training does your chapter need from this conference? e.g. CSI Website, social media, graphics design, how to be a leader?

Answers will be provide to the 2016 conference committee so they can provide events that will help your chapter develop. This event is for the members. Any feedback you can give us will be very much appreciated.

Thank You for your support of CSI!

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From the Desk of...

Congratulations to your chapter for earning the Outstanding Chapter Commendation at CONSTRUCT 2015 in St. Louis, MO. Your chapter is at the Silver Level, which means you have earned at least 10 OCC awards over the years.


Thank you for your support of the Awards Program and we look forward to seeing your submission in the 2016 Honors & Awards season.

Kelly Porter
Manager, Executive Operations
The Construction Specifications Institute
110 South Union Street, Suite 100
Alexandria, VA 22314



CONTRIBUTE TO SPECIFACTS!!

Do you have an article, construction tips, or event that you'd like to have published in our Specifacts Newsletter? Then send them to specifacts@southeastassociates.com for consideration. Below are our issue deadline dates.



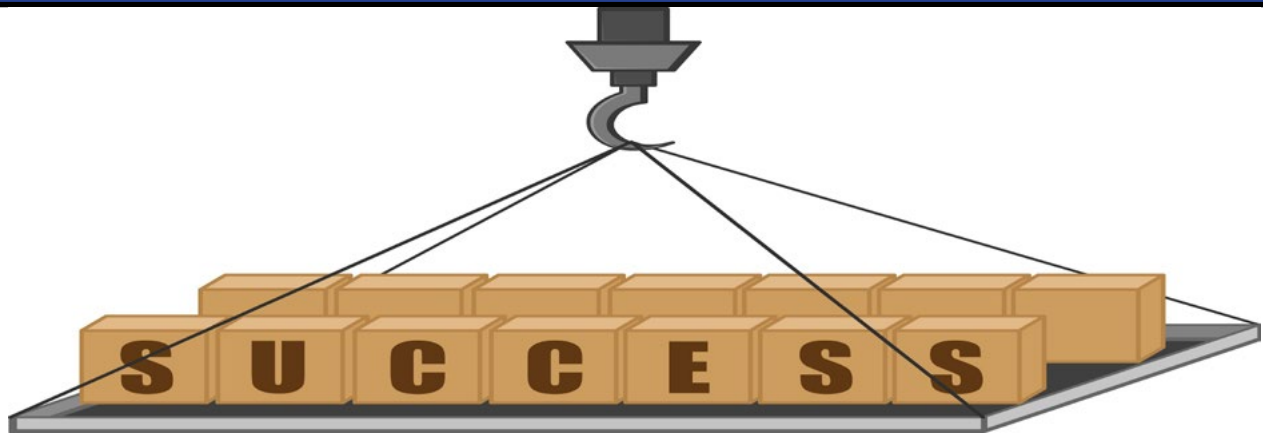
| | |
|-------------------|---------------------|
| Jan-Feb Issue | Deadline Jan 15th |
| March-April Issue | Deadline March 15th |
| May-June Issue | Deadline May 15th |
| July-August Issue | Deadline July 15th |
| Sept-Oct Issue | Deadline Sept 15th |
| Nov-Dec Issue | Deadline Nov 15th |



2015 CONSTRUCTION PRODUCT SHOW

We'd like to give a big thanks to all of our 2015 Construction Product Show sponsors. With their help and generosity, this year's show was a great success. We look forward to seeing you again next year!

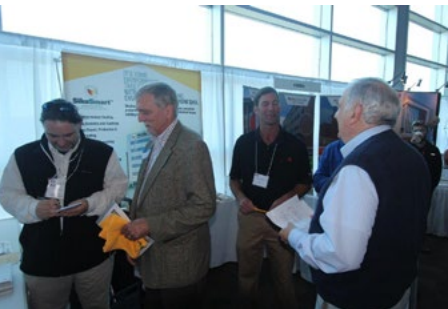
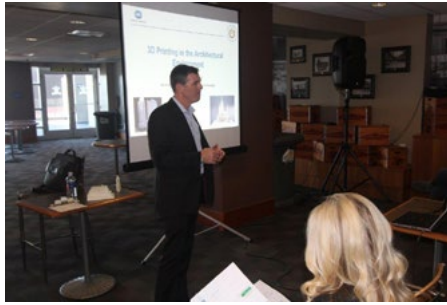




2015 CONSTRUCTION PRODUCT SHOW

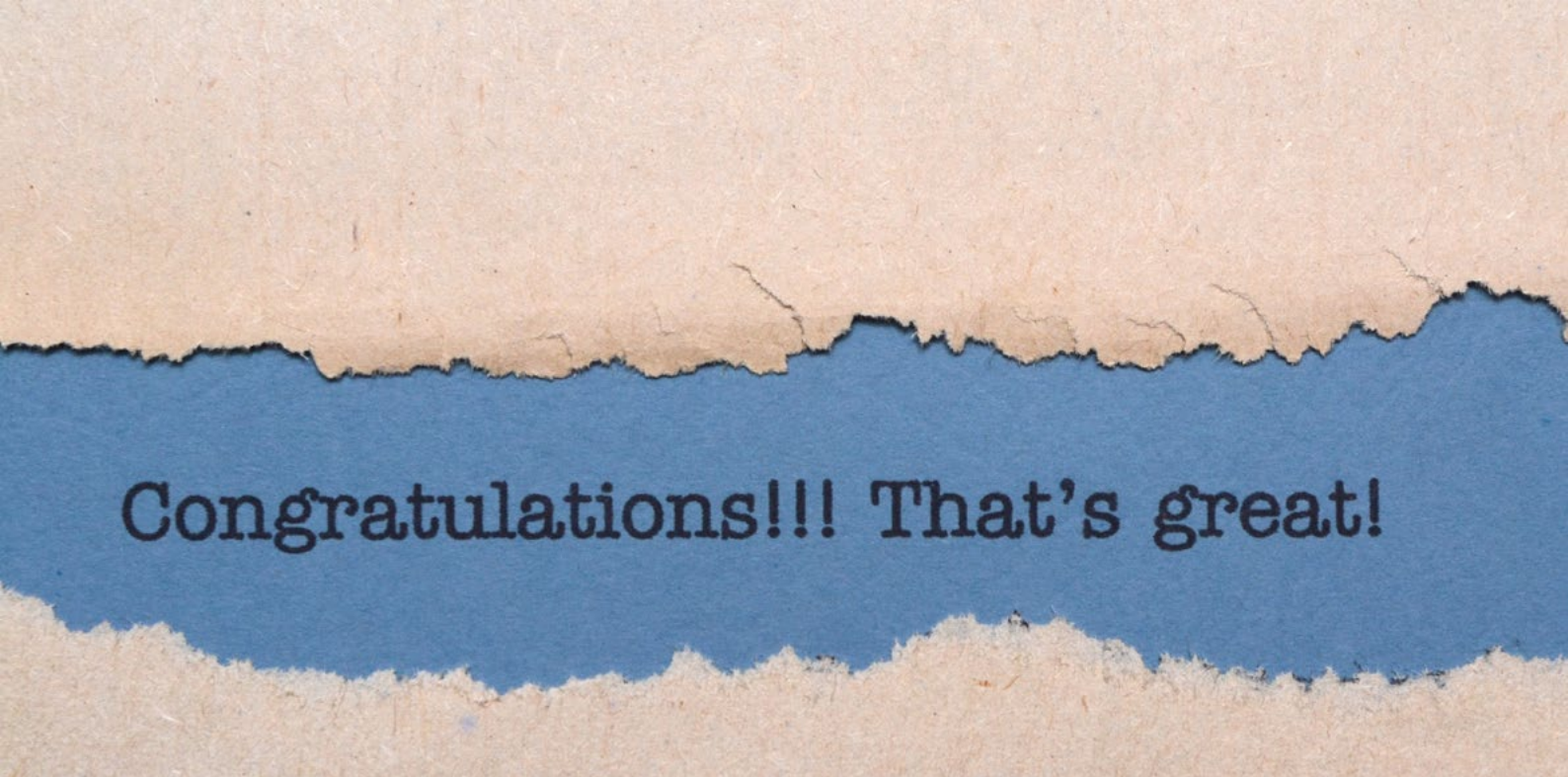


2015 CONSTRUCTION PRODUCT SHOW



2015 CONSTRUCTION PRODUCT SHOW





Congratulations!!! That's great!


Congratulations to CSI member Mike Leonard who was selected and announced as a 2015 LEED Fellow!

Washington, D.C. – (Oct. 20, 2015) – Green Business Certification Inc. (GBCI) today announced its 2015 class of LEED Fellows. This year's 35 Fellows are being honored for their outstanding work as LEED professionals and for the significance of their contributions to the green building community at large. The LEED Fellow designates the most exceptional professionals in the green building industry, and it is the most prestigious designation awarded from GBCI.

"The 2015 LEED Fellows are remarkable individuals who have long been leaders in the green building movement," said Rick Fedrizzi, CEO, GBCI and CEO and founding chair, USGBC. "Their expertise and excitement motivate all of us to continue to look ahead to what's next and to continue the innovation that has been the hallmark of our movement. Sharing their passion, knowledge and commitment, LEED Fellows anchor both the past and the future of our movement."

To be selected, LEED Fellows are nominated by their peers, undergo an extensive portfolio review, must have at least 10 years of experience in the green building industry and hold a LEED AP with specialty credential, among other requirements. The evaluation process is carried out by the LEED Fellow evaluation committee and supported by GBCI.

LEED Fellow applicants are evaluated on technical proficiency on the application of multiple LEED rating systems and have provided significant contributions to LEED projects; on education and mentoring through sharing knowledge about LEED and sustainability; on leadership in the field of green building; on commitment and service to green building; and on advocating for sustainable ideas, concepts and technologies related to or promoting green building or sustainability.



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[Impactana](#) allows you to find great content based on a number of metrics – backlinks, likes, views, shares, comments, etc. You can use the information from Impactana to drive the content you curate on your social networks and to inspire content you create on your own blog



FollowerWonk

Tweet smarter and take your twitter marketing to the next level. The more we use this tool, the more we love it. It's a clear favorite among social media marketers, but easy enough for the average Joe to find extremely useful.

Released by the folks at SEOmoz this tool will help you connect with the right people on twitter. In a nutshell, [Followerwonk](#) gives you the data you need to tweet more effectively.



Gmail Canned Responses

Let's face it, email follow ups are not always the most exciting task on the daily to-do list, but Gmail's new Canned Responses feature makes it a little easier.

The majority of emails most small businesses receive are the same inquiries over and over. If you find yourself typing the same message time and time again, you are now in luck! You can now setup a variety

of “canned responses” that you can reply back within a couple of clicks. This is a huge time saver and will significantly cut down on your response time because you don’t have to write the same response over and over.

All responses are easily edited, just in case you need to customize your reply before sending it back. You can find Gmail’s new “canned response” feature in the ‘Settings’ menu within the email dashboard.



Link Diagnosis

There are lots and lots of SEO tools and link analyzers out there. They are practically a dime a dozen. But that being said, it’s really important to know as much about your competitor’s online linking strategy as you can – so you can develop a strategy of your own and outrank them. But that’s only the beginning...

This is where [LinkDiagnosis](#) shines. Not only can you discover your competition’s external links, but also locate new opportunities for guest postings, partnerships and pay-per-click advertising opportunities. This free tool has some serious benefits that can save you time, help you allocate where your time and advertising efforts should be spent.



Mention

Ever wanted to know what people are saying about your business, and your competitors?

Mention is a real time monitoring tool that lets you create alerts – similar to Google Alerts. But instead of being limited to news articles and blogs, [Mention](#) ‘listens’ to millions of sources including social networks like Facebook & Twitter.

Easily keep track of key phrases, websites and brand names in real time so you will never miss out on conversation that you should be a part of.





ReferralSnip

According to a study from Small Business Trends, over 85% of small businesses acquire customers through word of mouth advertising. Referrals are a huge part of any business's success and if you don't want to miss out on your share, consider creating a referral program with a tool like [Referral Snip](#).

In less than 5 minutes you can setup your own referral program, without the headaches. Just enter a few company details, customize your snippet and your current customers can start referring new customers to your business online.



Picreel

Getting visitors to your website is one thing, but converting visitors into customers is an entirely different story.

According to Bounce Exchange. Over 95% of all website visitors will never return, and that is a scary statistic for local business owners.

That's why it's critical to capture as many visitors as you can before they leave, possibly forever. [Picreal](#) helps you capture visitors when they are leaving with customizable exit offers.



CSI Nashville Certification and CDT Class History

Submitted by Carl Manka CSI CCS

The first National CSI Certification exam was given in 1978; it was the Certified Construction Specifier exam. Seven Nashville CSI members organized a study group to prepare for the CCS exam. They were: Dale Bartee, Becky Dunkley, George Gaffney, Shed Glass, Carl Manka, Ed Powers and Jerry Preston. The group met at the office of Yearwood and Johnson, Architects. The exam at that time was pencil and paper, essay and actual spec writing. Six of the seven passed that first exam which was given in Little Rock AR. After this initial group took the CCS exam, there was not significant follow-up interest at that time. The next Nashville study classes did not start until 1986 after Jerry Preston had served on the CSI National Certification Committee. Jerry initiated the study classes for the Nashville Chapter with assistance from Carl Manka, Rex Garton and Chip Ames.

Records are sketchy, but in 1986 there were 18 people in the class. We do have a Study Group role from 1989 with 52 names, many of those names will be recognized and nine are still CSI Nashville Chapter members. From 1986 into the mid 1990's classes were held every year at a variety of locations – including the West End High School. The classes were led by Jerry Preston with assistance from Carl Manka; instructors also included Rex Garton and Chip Ames (an attorney). The attendance at these classes varied, but generally about 30+ signed up for the classes and the classes typically ended with approximately 20 in regular attendance. Various numbers of each class took the CDT test and our pass rate was always high. Some years there were CCS or CCCA candidates. Tests in this era were multiple choice with the – fill in the appropriate circle with a #2 pencil. The tests were given in Nashville and required two proctors, Jerry and Carl proctored quite a number of the exams.

Jerry served on the National Certification Committee starting in 1982 and continued for several years. He initiated the first computer grading done on CSI National CDT exam. The grading was done by Vanderbilt for all CDT exams nationwide. At this time, part of the Certification exam was still hand written. This would be change later to multiple choice on computer. For the first time this allowed analysis of the exam questions that were missed to judge if they were a poorly worded questions or just hard questions. It was during this era that the CDT became the prerequisite exam and the CCCA and CCPR exams were added with the CCS exam as Certification exams.

Sometime in the mid 1990's Rex Garton took leadership of the classes and they were held at the offices of Hart Freeland Roberts. Records are sketchy

during this era, but Rex was the primary coordinator & instructor for a few years.

By 1999 Rex needed help and there was renewed focus on the CDT exam. Jerry and Carl picked up the banner and with Rex the classes were moved to the AIA offices in Cummings Station. Classes met at the AIA offices from 1999 until 2005. The AIA offices were not designed for this function and the conditions were crowded, but the classes were generally well attended – again with about 30+ signing up for the classes each year. In 2006 the classes were held at the Avon Williams campus. From 2007 through 2015 classes were held at the Tennessee Board of Regents – Board Room in the Genesco office building. Classes are scheduled for the TBR Board room again, but this is the last class that will be at Genesco. Instructors through 2006 were Jerry, Carl and Rex. In 2007 additional instructors were added, classes were led by Carl, Jerry, Rex, Cheryl Crosby and Kevin D. Corkern. In 2013 Lynn Jolley joined as an instructor.

The first year that the CDT exam was computerized was 2008. We do know that 10 candidates passed the CDT exam that year and four were CSI members. Early in the CDT exams, a significant number were CSI members, usually in the Nashville Chapter. By 2008 most of the CDT candidates were not CSI members. That percentage continues to fall. In 2008 the CCS, CCCR and CCPR exams were still pencil and paper although all exams were graded electronically at this time. In 2008 analysis was done on all the class roles for the 10 year period of 1999 – 2008, this showed over 300 names.

2009 was the first year all exams were on computers. Communication with National was not easy, so we don't know how many took exams nor how many passed.

2010 for some reason was a banner year with a total of 60 signing up for classes and 30 – 40 in regular attendance. Our roles show as many as 30 said they were going to take the CDT exam or one of the Certification exams. Although the exams were computerized and our Chapter got little feed-back, we think 21 passed their CDT exam that year.

In the last 12 years (even with limited data available in some years from National CSI) we show 150 candidates passed the CDT exam. In that same 12 year timeframe 30 of our members passed the CDT exam. However, 25 of the 30 members that attained their CDT initials joined CSI in that 12 year period.

MEET THE 2016 CDT TEACHING TEAM

Submitted by Y. Lynn CSI CCS CCCA
AIA SCIP

CSI Nashville CDT classes will begin in January of 2016. In addition to the opportunity to prepare for the Spring 2016 CDT exams, there will be many opportunities to hear about and learn from real life experiences of classmates and a teaching team with myriad education and work backgrounds. The following are responses to questions recently asked of the teaching team.



What is your educational background?

Carl Manka - Bachelor of Architecture from Kansas State University, 1963. Licensed architect for 45 years (so long ago that the licensing board doesn't show my original date, but my license number is 4 digits).

Cheryl Crosby - Bachelor of Science in Civil Engineering, University of TN Knoxville.

Jerry Preston - Bachelor of Architecture, University of Tennessee, 1972. Licensed Architect since 1975.

Kevin Corkern - Bachelor of Architecture, University of Southwestern Louisiana (now University of Louisiana at Lafayette), 1980.

Lynn Jolley - Bachelor of Architecture, University of Tennessee, 1984. Licensed architect since 1992.

Michael Gober - Bachelor of Business Admin., Middle Tennessee State University, 1993.

Stephen Martin - Bachelors of Science in Physics and Mathematics from Dallas Baptist University. Certified Six Sigma Green Belt.

What is your work history?

Carl Manka - Interned, then worked in large A/E office in Kansas for 1 year after graduation. Worked 14 years in two Nashville architectural offices. Worked 38 years for the State of TN, the last 21 of those years with the TN Board of Regents.

Cheryl Crosby - Co-oped with a civil construction company. Began in commercial construction in 1986 with Orion. Moved to design-build firm in 1998 for four years. Became an Owner's rep and currently hire contractors and architects for surgery center work as the Associate VP of Facilities Management and Construction at AMSURG (a publicly traded company.)

Jerry Preston - Worked in architectural firms for 8 years. Worked as an owner's representative for over twenty-eight years with the State of Tennessee and the Tennessee Board of Regents in leadership and management positions in facilities development programs. Currently working as an owner's project representative.

Kevin Corkern - Have practiced architecture in the traditional sense for 16 years, four as strictly contract administration, seven as program manager. Worked for a Construction Management firm for five years. Worked for construction firms for three years. Been Program Manager for Metro Nashville Public Schools for 2 years.

Lynn Jolley - Worked in architectural firms for 16 years in positions from drafter to project architect and in-house specifier. Currently working as independent architectural specifier and have done so for 13 years.

Michael Gober - Employed by Shaw Industries for 22 years, with 9 years in my current commercial flooring role.

Stephen Martin - Over 30 years of manufacturing experience as engineer, engineering manager, and plant manager. Worked in plants that produced school classroom furniture, auditorium seating, residence hall furniture, science lab casework, church furniture and decorative interior wall panel systems. Was technical liaison between local Tier II automotive and truck customers and overseas parts production factories. Currently a product engineer/designers representative of wall panel systems and acoustic panels in Tennessee and Georgia.

What is your history with CSI?

Carl Manka - Member of CSI for 42 years

In the early years, I couldn't afford to maintain membership in multiple professional organizations. I chose to maintain my membership in CSI and that was a good decision. I served for a few years on CSI National - Technical Documents Committees and a few committees in the Gulf States Region as well as most of the positions in the Nashville Chapter. I have enjoyed and appreciated all the opportunities and challenges afforded by CSI.

Cheryl Crosby - Joined CSI in 1986.

Jerry Preston - CSI member for 33 years. Passed the CCS exam in 1978. Served in positions at the Chapter level including President. Served on the Institute Certification and Nomination Committees. Gulf States Region Director. Selected Fellow of the Institute 1988.

Lynn Jolley - CSI member for 15 years. Have earned CDT, CCS and CCCA. Have served on Board of Directors, been newsletter editor and am currently vice president for Nashville Chapter.

Michael Gober - Active CSI member for 5 years. CSI Nashville Education Chair for 3 years. I have passed CDT & CCPR exams.

Stephen Martin - After knowing about CSI for many years, I finally had the opportunity to join just in time to attend the annual convention held in Nashville. Currently, I am a CSI Nashville board member and membership co-chair. Will be 2016 Chair of the Middle Tennessee Section of the ASQ. (American Society for Quality.)

What is your CDT and Certification Classes Background?

Cheryl Crosby - Have been teaching the classes for several years.

Carl Manka - A quick calculation shows that I have participated in at least 25 CDT classes.

Jerry Preston - Teacher of CDT Classes for approximately 25 years.

Kevin Corkern - Taught CDT classes for CSI Memphis for 3 years, CSI Knoxville 2 years, and CSI Nashville 4 or 5 years?

Lynn Jolley - Teacher of CDT Classes for 3 years
Mentor for CCPR candidates 2 years.
Have passed CDT, CCCA and CCS exams.

Michael Gober - I have passed CDT & CCPR exams.

Stephen Martin - I participated in CSI-Nashville's preparation classes for the CDT in 2014 and passed the CDT exam. In 2015, I was honored to present one unit in the CDT classes. I also prepared for and passed the CCPR exam in 2015.

What do you like most about or what is the best part about teaching CDT classes?

Carl Manka - Pick any number of students as an average class, it is a lot of people. In recent years most of our students are not CSI members (yet) and that is OK. If CSI is doing its part to improve Design and Construction in our community, assisting the young professionals from all areas is important.

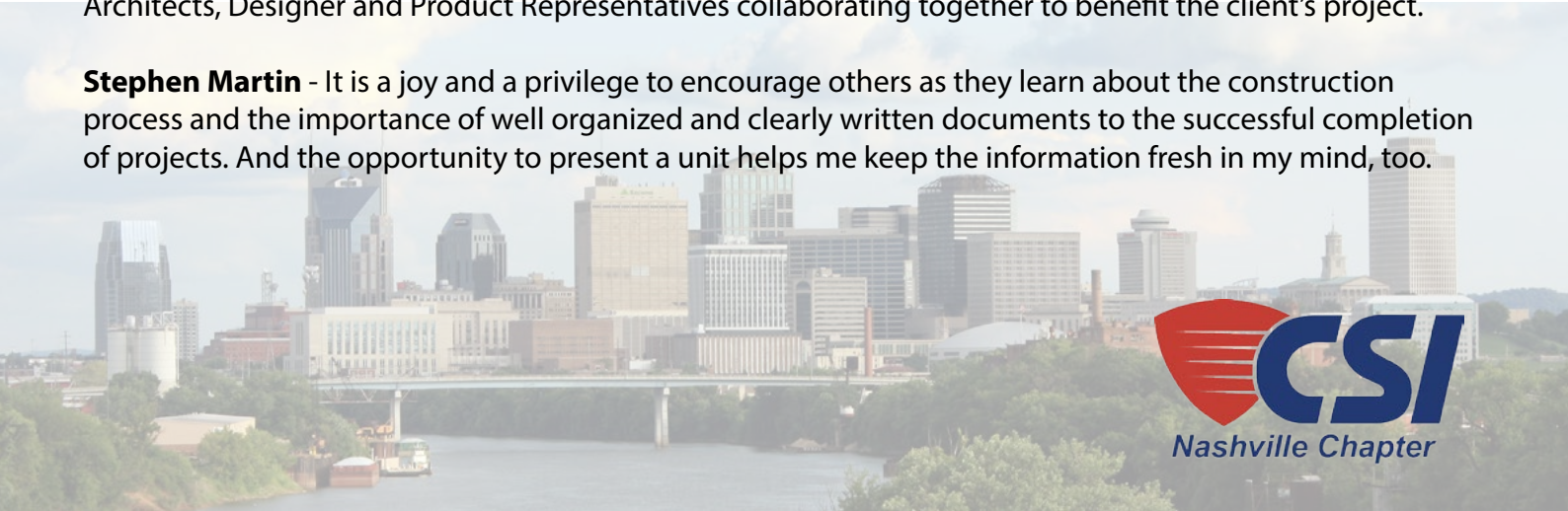
Kevin Corkern - My experience has allowed me to be involved in all aspects of the Design/Construction Industry and as such I can understand what each player deals with on a day to day basis. My favorite part is answering questions. Questions show the participants are engaged, that I have reached them and they're thinking, applying what we have discussed to their experiences.

Jerry Preston - I enjoy giving back to the industry that has been good to me.

Lynn Jolley - I really enjoy the relationships gained and camaraderie experienced within the classes.

Michael Gober - Sharing the knowledge of the built environment and how it can be enhanced by Architects, Designer and Product Representatives collaborating together to benefit the client's project.

Stephen Martin - It is a joy and a privilege to encourage others as they learn about the construction process and the importance of well organized and clearly written documents to the successful completion of projects. And the opportunity to present a unit helps me keep the information fresh in my mind, too.





Benefits and Opportunities

As a CSI Nashville Chapter member, you get many benefits. As in all organizations, you must engage to reap the rewards. Here are some of our benefits and how you can get involved.

Networking This is probably the single best benefit of your CSI membership. Monthly meetings and various events throughout the year provide many, many opportunities to network. Also by volunteering and working on committees, you can really get to know your fellow professionals. Many of our members have become best friends for life. People tend to do business with folks they know, trust, and like. So get involved!

Certification The CSI Program of Certifications is designed to educate, inform and validate those in all areas of design and construction. The Nashville CSI Chapter aggressively promotes the CDT program which is the basis for the three certifications: CCS, CCCA and CCPR. Starting in January each year the Nashville Chapter provides 10 weeks of two hour classes focused on the Contract Documents Technologist criteria. The Construction Documents Technology Certificate is a comprehensive overview for anyone who writes, interprets, enforces, or manages construction documents. Classes are open to anyone interested. *You do not need to be a member and there is no cost to attend.* To find out more about CSI and the CDT and Certification program check www.csinet.org and click on the Certification menu item. In addition to the CDT classes, the chapter provides assistance for candidates who intend to take the CCS, CCCA or CCPR exams. This assistance can be tailored to meet specific needs. The CDT classes will cover MasterFormat, UniFormat, AIA A201 – 2007 General Conditions and various other documents commonly used in construction. For more information contact: Carl.Manka@tbr.edu

Monthly Meetings Ten monthly meetings per year – held the third Tuesday of each month at the Adventure Science Center at 11:30. Lunch is provided in local membership dues. You must RSVP prior to meetings. We strive to provide AIA credits for many of our meetings. Networking with fellow professionals and learning about new local projects are also benefits of attending. We do not schedule a meeting in July and December. The October meeting is our Product Show. Contact Devin Righter @ devin@bxtn.org to get on our meeting announcement and RSVP list.

Spec Heads This group meets the second Tuesday of every month and is designed primarily for spec writers. A vendor provides the program each month and complimentary box lunches for attendees. AIA credit for attending. You must RSVP. Contact Aaron Schaller at aschaller@southlandbrickandblock.com to get on the announcement list or to provide an AIA program.

Construction Product Show is held the third Tuesday of October at the Titans Stadium. We sell vendor booths and provide complimentary continuing education seminars for design professionals through-out the day that offer AIA credit. Free lunch to all attendees. This is our single largest event of the year. Contact Tiffany Goulet at tiffany@nexgen-cr.com to find out more.

Golf Tournament Contact Steve Honey @ shoney@southlandbrickandblock.com for information. This event will be held in late spring. We partner with IFMA and IIDA and everyone has a great time at this sold out event each year! Proceeds from CSI involvement fund our Emerging Professionals Scholarship Fund each year.

Holiday Bash An event not to be missed! We partner with AGC, ABC, CFMA, and IIDA among other smaller construction groups and hold this event the second Thursday of December at Marathon Music Works. It is free to our members and significant others. Live Music, 2 free drink tickets, Photo Booth, Contests, Networking, etc. We expect around 500 folks this year so plan to attend!

Thirsty Thursday Events Held the first Thursday of each month at various local places of interest. CSI partners with IIDA and IFMA to provide free appetizers and opportunities to meet and fellowship with other construction professionals. Lots of fun!

Awards Our chapter awards those individuals who work hard for our chapter. We also submit for regional and institute awards both for our chapter and for individuals. We have a very special banquet every year to celebrate those achievements, open to all chapter members.

On-Line Education Webinars are offered to CSI members regularly. Join a chat group on LinkedIn. See us also on Facebook.

Emerging Professional Scholarship Program There is a program available for folks entering their careers as construction professionals (within three years of employment in the Nashville and surrounding areas) to receive a complimentary one year membership –they only pay \$50 total dues. Contact Jarod Finger at Jarrod@wisengineers.com for more information and application packets.

Regional Meetings The CSI Gulf States Region holds one meeting per year where you can get involved with construction folks throughout the southeast. This is great for new board members or new CSI members wanting to learn about committees and chapter functions. There are plenty of seasoned CSI members there to help and to teach you. It is a great experience and also a lot of fun. Ask about our chapter reimbursement policy too.

Institute Convention Once a year in the fall, there is a CSI Convention held in a major city. Nashville was the designated city in 2013 and will be again because of the positive response and attendance from that wonderful event. Many, many CSI Nashville Chapter volunteers made that event so successful.

Please contact me if I can answer any questions for you!

Melanie Kenney, 2015-2016 Chapter President

615-979-9497

mkenney@southlandbrickandblock.com

You can also check out our chapter website: www.csinashville.org





CSI Nashville - Officers & Directors/Committee Chairs & Co-Chairs

July 1, 2015 – June 30, 2016

| | | | |
|-------------------|----------------|-------------------|------------------------------------|
| President | Melanie Kenney | 615-979-9497 | mkenney@southlandbrickandblock.com |
| Past President | Rick Jones | 615-566-4171 | rjones@twfrierson.com |
| President Elect | Lynn Jolley | 615-876-8096 | ljolley@comcast.net |
| Treasurer | Jack Potter | 615-370-8500 | JPotter@hfrdesign.com |
| Secretary | Derek Hickman | 615-953-9474 x708 | derek@wisengineers.com |
| 2nd Year Director | Loretta Baltz | 615-969-4890 | Storm.97@comcast.net |
| 2nd Year Director | Mark Buck | 615-973-2013 | mark_buck@bellsouth.net |
| 2nd Year Director | Steve Honey | 615-533-7886 | shoney@southlandbrickandblock.com |
| 1st Year Director | Stephen Martin | 615-669-9363 | stephen.martin@panelspec.com |
| 1st Year Director | Tiffany Goulet | 615-423-8321 | tiffany@nexgen-cr.com |
| 1st Year Director | Dan Cress | 615-523-5235 | dcress@tmpartners.com |

6 of the above persons must be present at board meetings for a voting quorum

Committee Chairs & Co-Chairs

| | | | |
|------------------------|--|--------------|--------------------------------------|
| Awards | Josh Pagonis | 512-564-0842 | josh@yadconsultingllc.com |
| Awards Co-Chair | Cindi Brooks | 423-827-4848 | cindibrooksgsr@gmail.com |
| Certification | Carl Manka | 615-351-1177 | carl.manka@tbr.edu |
| Certification Co-Chair | Lynn Jolley | 615-876-8096 | ljolley@comcast.net |
| Education | Michael Gober | 615-351-7458 | michael.gober@shawinc.com |
| Education Co-Chair | Scott Beasley | 615-390-3945 | sbeasley@ppg.com |
| Emerging Professionals | Jarrold Finger | 865-850-8707 | Jarrold@wisengineers.com |
| Golf Tournament | Steve Honey | 615-533-7886 | shoney@southlandbrickandblock.com |
| Historian | Devin Righter | 615-306-2692 | devin@bxtn.org |
| Holiday Party | Rick Jones, Tiffany Goulet, Melanie Kenney | | |
| Membership | Devin Righter | 615-306-2692 | devin@bxtn.org |
| Membership Co-Chair | Stephen Martin | 615-669-9363 | stephenclydemartin@gmail.com |
| MTSU Academic Liaison | Kevin Russell | 615-767-6139 | krussell@mcelroymetal.com |
| Planning | Tom Parshall | 615-479-6199 | tlparch@bellsouth.net |
| Product Show | Tiffany Goulet | 615-423-8321 | tiffany@nexgen-cr.com |
| Product Show Co-Chair | Jerilyn Green | 615-238-2170 | jgreen@kmb.konicaminolta.us |
| Programs | Loretta Baltz | 615-969-4890 | Storm.97@comcast.net |
| Social Media | Arya Kabiri | 423-326-4872 | aryak@tmpartners.com |
| Spec Heads | Jerry Curtis | 615-969-8970 | tnbass@comcast.net |
| Spec Heads Co-Chair | Aaron Schaller | 615-995-5023 | aschaller@southlandbrickandblock.com |
| Specifacts | Mike Martin | 615-864-6350 | specifacts@southeastassociates.com |
| Toast & Tour Chair | Tim Yoko | 615-377-9773 | tyoko@tmpartners.com |
| Website | Tiffany Goulet | 615-423-8321 | tiffany@nexgen-cr.com |